



**Franchise Center**  
**Center for Entrepreneurship in Osijek**  
**Šet. K. Šepera 13/II**  
**Osijek, Croatia**

**The list of franchisors presented at the Franchise Expo Paris, 2006.**

<b>Franchise name</b>	<b>7Camicie</b>
Franchise origin	Italy
Sector description	Shirts stores
Franchise fee	€10,000
Total investment needed	Between €45,000 and €75,000
Royalty (% of total turnover)	N/A
Promotion (% of total turnover)	N/A
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>ALPHA BEAUTE</b>
Franchise origin	France
Sector description	Beauty parlors
Franchise fee	€12,000
Total investment needed	Between 75,000 and €150,000
Royalty (% of total turnover)	€400 per month + 1,5% for annual turnover above €150,000
Promotion (% of total turnover)	1,5%
Special criteria related to location	N/A
Contract duration	5 years

<b>Franchise name</b>	<b>AMERICAN CAR WASH</b>
Franchise origin	France
Sector description	Car wash and car repair
Franchise fee	N/A
Total investment needed	Between €75,000 and €150,000
Royalty (% of total turnover)	N/A
Promotion (% of total turnover)	N/A
Special criteria related to location	Cities with minimum population of 40,000
Contract duration	N/A

<b>Franchise name</b>	<b>BEATRICE D'ESTE</b>
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Franchise origin	Italy
Sector description	Leather goods, accessories and travel products
Franchise fee	€20,000
Total investment needed	Between €75,000 and €150,000
Royalty (% of total turnover)	0
Promotion (% of total turnover)	0
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>BEBE 9</b>
Franchise origin	France
Sector description	Maternity clothes and nursery items
Franchise fee	€4,000
Total investment needed	Above €150,000
Royalty (% of total turnover)	€1,427 per year
Promotion (% of total turnover)	€2,000 per year
Special criteria related to location	Minimum population: 15,000
Contract duration	Indefinite

<b>Franchise name</b>	<b>BELL' AUTO</b>
Franchise origin	France
Sector description	Miscellaneous automobile services
Franchise fee	€10,000
Total investment needed	Between €75,000 and €150,000
Royalty (% of total turnover)	4% a month
Promotion (% of total turnover)	1% a year
Special criteria related to location	Minimum population: 50,000
Contract duration	8 years

<b>Franchise name</b>	<b>BRIOCHE DOREE</b>
Franchise origin	France
Sector description	Bakery goods and pastries
Franchise fee	€30,000
Total investment needed	Above €150,000
Royalty (% of total turnover)	5% a month
Promotion (% of total turnover)	2% a year
Special criteria related to location	Minimum population: 40,000
Contract duration	9 years

<b>Franchise name</b>	<b>CARD GROUP</b>
Franchise origin	France
Sector description	Gift shops
Franchise fee	€3,000
Total investment needed	Less than €45,000
Royalty (% of total turnover)	0
Promotion (% of total turnover)	0
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>CARTRIDGE WORLD</b>
Franchise origin	Australia
Sector description	Refills for printer cartridges
Franchise fee	€30,000
Total investment needed	Between €75,000 and €150,000
Royalty (% of total turnover)	6%
Promotion (% of total turnover)	3%
Special criteria related to location	Minimum population: 50,000
Contract duration	5 years

<b>Franchise name</b>	<b>CHEVALLIER</b>
Franchise origin	France
Sector description	Bakery goods and pastries
Franchise fee	€30,000
Total investment needed	Above €150,000
Royalty (% of total turnover)	5%
Promotion (% of total turnover)	1%
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>CONTOURS EXPRESS</b>
Franchise origin	USA
Sector description	Fitness centers
Franchise fee	€30,000 to €35,000
Total investment needed	Less than €45,000
Royalty (% of total turnover)	USD495
Promotion (% of total turnover)	0
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>COVERING ITALIA</b>
Franchise origin	Italy
Sector description	Wall and floor coverings
Franchise fee	N/A
Total investment needed	Between €45,000 and €75,000
Royalty (% of total turnover)	N/A
Promotion (% of total turnover)	N/A
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>CURVES</b>
Franchise origin	USA
Sector description	Beauty parlors
Franchise fee	€80,000 – €100,000
Total investment needed	N/A
Royalty (% of total turnover)	€445 per month
Promotion (% of total turnover)	0
Special criteria related to location	Space needed: 150-200 sq. meters
Contract duration	10 years

<b>Franchise name</b>	<b>EL RANCHO GRILL</b>
Franchise origin	France
Sector description	Mexican food restaurants
Franchise fee	€45,000
Total investment needed	+/- €700,000
Royalty (% of total turnover)	4%
Promotion (% of total turnover)	2%
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>FRANCESCA</b>
Franchise origin	France
Sector description	Restaurants - pasta restaurants; characteristic by offering takeout pasta
Franchise fee	€20,000
Total investment needed	€85,000 (for 35 sq. meters)
Royalty (% of total turnover)	4%
Promotion (% of total turnover)	1.5%
Special criteria related to location	Space between 20 and 100 sq. meters
Contract duration	9 years

<b>Franchise name</b>	<b>GENEVIEVE LETHU</b>
Franchise origin	France
Sector description	Tableware and kitchen utensils
Franchise fee	€16,000
Total investment needed	Between €75,000 and €150,000
Royalty (% of total turnover)	5%
Promotion (% of total turnover)	1,5%
Special criteria related to location	Minimum population: 50,000
Contract duration	5 years

<b>Franchise name</b>	<b>HISTOIRE DE PAINS</b>
Franchise origin	France
Sector description	Bakery goods and pastries
Franchise fee	€25,000
Total investment needed	Above € 150,000
Royalty (% of total turnover)	4%
Promotion (% of total turnover)	1,5%
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>JEFF DE BRUGES</b>
Franchise origin	France
Sector description	Chocolate stores
Franchise fee	N/A
Total investment needed	N/A
Royalty(% of total turnover)	N/A
Promotion (% of total turnover)	N/A
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>JOUPI</b>
Franchise origin	France
Sector description	Toy shops
Franchise fee	0
Total investment needed	Between € 45,000 and €75,000
Royalty (% of total turnover)	€650
Promotion (% of total turnover)	€700 + 0,35%
Special criteria related to location	Cities with population between 50,000 and 100,000
Contract duration	3 years

<b>Franchise name</b>	<b>KA INTERNATIONAL</b>
Franchise origin	Spain
Sector description	Household textiles
Franchise fee	€18,000
Total investment needed	Less than €45,000
Royalty (% of total turnover)	0
Promotion (% of total turnover)	5%
Special criteria related to location	Minimum space 40 sq. m./80 sq. m.
Contract duration	5 years

<b>Franchise name</b>	<b>LEA D'AUBRAY</b>
Franchise origin	France
Sector description	Interior design products – curtains, pillows, blankets, sofas
Franchise fee	€10,000
Total investment needed	Between € 45,000 and €75,000
Royalty (% of total turnover)	3%
Promotion (% of total turnover)	1,5%
Special criteria related to location	Minimum population: 70,000
Contract duration	7 years

<b>Franchise name</b>	<b>LES DELICES DU FOURNIL</b>
Franchise origin	France
Sector description	Bakery goods and pastries
Franchise fee	€12,000
Total investment needed	Between € 75,000 and €150,000
Royalty (% of total turnover)	€500 a month + 2%
Promotion (% of total turnover)	1%
Special criteria related to location	Minimum population: 20,000
Contract duration	7 years

<b>Franchise name</b>	<b>L'ONGLERIE</b>
Franchise origin	France
Sector description	Cosmetic products
Franchise fee	€8,000
Total investment needed	Between € 45,000 and €75,000
Royalty (% of total turnover)	7 %
Promotion (% of total turnover)	3 %
Special criteria related to location	Minimum population: 50,000
Contract duration	7 years

<b>Franchise name</b>	<b>MARIE PAPIER</b>
Franchise origin	France
Sector description	High quality stationery and invitations printing
Franchise fee	€15,000
Total investment needed	Between € 75,000 and €150,000
Royalty (% of total turnover)	4%
Promotion (% of total turnover)	1%
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>MEZZO DI PASTA</b>
Franchise origin	France
Sector description	Restaurants – pasta restaurants (dine-in or takeout)
Franchise fee	€20,000
Total investment needed	Between € 75,000 and €150,000
Royalty (% of total turnover)	5 %
Promotion (% of total turnover)	1% in the first year, then 2%
Special criteria related to location	Minimum population: 70,000
Contract duration	7 years

<b>Franchise name</b>	<b>MORGAN</b>
Franchise origin	France
Sector description	Women's clothing stores
Franchise fee	€10,000
Total investment needed	
Royalty (% of total turnover)	34%
Promotion (% of total turnover)	N/A
Special criteria related to location	Minimum space: 100 sq. meters
Contract duration	4 years

<b>Franchise name</b>	<b>NECK &amp; NECK</b>
Franchise origin	Spain
Sector description	Children's clothing stores
Franchise fee	€24,000
Total investment needed	Between € 75,000 and €150,000
Royalty (% of total turnover)	2%
Promotion (% of total turnover)	0
Special criteria related to location	Shopping zones in cities with population larger than 60,000, minimum space: 60 sq. meters.
Contract duration	N/A

<b>Franchise name</b>	<b>OLIVIERS &amp; CO.</b>
Franchise origin	France
Sector description	Products made from olives and olive wood
Franchise fee	€15,000
Total investment needed	Between € 45,000 and €75,000
Royalty (% of total turnover)	0
Promotion (% of total turnover)	N/A
Special criteria related to location	Minimum population 100,000
Contract duration	5 years

<b>Franchise name</b>	<b>PATAUGAS</b>
Franchise origin	France
Sector description	Shoe stores
Franchise fee	Between € 45,000 and €75,000
Total investment needed	€15,000
Royalty (% of total turnover)	N/A
Promotion (% of total turnover)	N/A
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>PRINK</b>
Franchise origin	Italy
Sector description	Office supplies and printer toners
Franchise fee	N/A
Total investment needed	N/A
Royalty (% of total turnover)	N/A
Promotion (% of total turnover)	N/A
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>RE/MAX</b>
Franchise origin	USA
Sector description	Real-estate agencies
Franchise fee	€17,500
Total investment needed	N/A
Royalty (% of total turnover)	6%
Promotion (% of total turnover)	3%
Special criteria related to location	Minimum population: 10,000
Contract duration	5 years

<b>Franchise name</b>	<b>SIGN-A-RAMA</b>
Franchise origin	USA
Sector description	Signs
Franchise fee	€35,000
Total investment needed	Between € 75,000 and €150,000
Royalty (% of total turnover)	6%
Promotion (% of total turnover)	1%
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>SINGER</b>
Franchise origin	USA
Sector description	Electrical appliances
Franchise fee	€7,500
Total investment needed	Less than €45,000
Royalty(% of total turnover)	0
Promotion (% of total turnover)	0
Special criteria related to location	Space between 70 and 80 sq. meters
Contract duration	2 years

<b>Franchise name</b>	<b>SPEED RABBIT PIZZA</b>
Franchise origin	France
Sector description	Restaurants – pizzas and sandwiches
Franchise fee	€15,000
Total investment needed	Between € 75,000 and €150,000
Royalty (% of total turnover)	5%
Promotion (% of total turnover)	1%
Special criteria related to location	Minimum population: 60,000
Contract duration	10 years

<b>Franchise name</b>	<b>TAPELIA</b>
Franchise origin	Spain
Sector description	Restaurants
Franchise fee	€33,000
Total investment needed	More than €150,000
Royalty (% of total turnover)	5%
Promotion (% of total turnover)	3,5%
Special criteria related to location	City center or shopping zones; required space: about 250 sq. meters
Contract duration	10 years

<b>Franchise name</b>	<b>UN COIN DE FERME</b>
Franchise origin	France
Sector description	Restaurants
Franchise fee	€25,000
Total investment needed	Above €150,000
Royalty (% of total turnover)	5%
Promotion (% of total turnover)	1%
Special criteria related to location	N/A
Contract duration	7 years

<b>Franchise name</b>	<b>URUVANA</b>
Franchise origin	Spain
Sector description	Vending machines
Franchise fee	€25,000 for 25 machines
Total investment needed	Between € 45,000 and €75,000
Royalty (% of total turnover)	€3,5 per machine
Promotion (% of total turnover)	N/A
Special criteria related to location	N/A
Contract duration	N/A

<b>Franchise name</b>	<b>WOOD-LINE</b>
Franchise origin	France
Sector description	Wood products – swimming pools, garden sheds, ...
Franchise fee	0
Total investment needed	Between € 45,000 and €75,000
Royalty (% of total turnover)	0
Promotion (% of total turnover)	0
Special criteria related to location	N/A
Contract duration	N/A